



|  | HMS / eWon                                  | UL File       | Sell Price | Moxa  | UL File      | Sell Price | AutomationDirect                    | UL File      | Sell Price |
|--|---|---------------|------------|---|--------------|------------|-------------------------------------|--------------|------------|
| <b>Secure Remote Access Router</b>     | <b>VPN only</b>                             |               |            | <b>VPN only</b>                               |              |            | <b>VPN only</b>                     |              |            |
| LAN                                    | EC61330                                     | 350576        | 529        | MRC-1002-T                                    | 61010-2-201  | 528        | SE-SL3011                           | E495151      | 450        |
| Wifi                                   | EC6133C                                     | 350576        | 615        |   |              |            | SE-SL3011-WF                        | E495151      | 577        |
| Cell - AT&T                            | EC6133H                                     | 350576        | 677        |   |              |            | SE-SL3011-4G                        | E495151      | 650        |
| Cell - AT&T - Ext Ant + Mtg + Cable    | FAC90901_0100                               |               | 38         |   |              |            | FAC90901_0100                       |              | 38         |
| Cell - Verizon                         |   |               |            | MRC-1002-LTE-US-T                             | 61010-2-201  | 853        |                                     |              |            |
| Cell - Verizon - Ext Ant + Mtg + Cable |   |               |            | Q931-1436-ND + QCA-SMRNMA002                  |              | 91         |                                     |              |            |
|  |   |               |            |   |              |            |                                     |              |            |
|  | <b>Talk2M Software is Free</b>              |               | 0          | <b>MRC Quick Link Server SW is FREE</b>       |              | 0          | Setup Software is Free              |              |            |
|  | <b>Only 1 node at a time - 3GB max/mo</b>   |               |            | <b>5 years of free access to a MRC Server</b> |              |            | Only 1 node at a time               |              |            |
|  |   |               |            | <b>5 Concurrent online nodes</b>              |              |            | Service Level Agreement             |              | 60/mo      |
|  | <b>Talk2M Pro provides concurrent users</b> |               |            | <b>5GB data per month included</b>            |              |            |                                     |              |            |
|  | <b>3 concurrent users &lt; 9GB/month</b>    | annual        | 899        | Up to 100 concurrent nodes (adder)            | annual       | 5000       |                                     |              |            |
|  |   |               |            | Each additional 25 > 100 nodes (adder)        | annual       | 1250       |                                     |              |            |
|  |   |               |            |   |              |            |                                     |              |            |
|  |   |               |            |   |              |            |                                     |              |            |
| <b>Edge Gateway</b>                    | <b>MQTT Publish/Subscribe &amp; "VPN"</b>   |               |            | <b>MQTT Publish/Subscribe</b>                 |              |            | <b>MQTT Publish/Subscribe</b>       |              |            |
| LAN                                    | Flexy20500                                  | E350576       | 718        | UC-8112A-ME-T-LX                              | 62368-1      | 548        | SGW-MQ1611                          | None         | 199        |
| Wifi                                   | Flexy20500 + FLB3271                        | E350576       | 858        |   |              |            | SGW-MQ1611-WF                       | None         | 215        |
| Wifi - Ext Ant + Mtg + Cable           | QA-ANTWIFI-4KIT                             |               | 101        |   |              |            | <b>See QCS-IIoT "QCloud Server"</b> | up to 8 tags | 20/mo      |
| Cell - AT&T                            | Flexy20500 + FLB3205                        | E350576       | 951        |   |              |            |                                     |              |            |
| Cell - AT&T - Ext Ant + Mtg + Cable    | FAC90901_0100                               |               | 38         |   |              |            |                                     |              |            |
| Cell - Verizon                         | Flexy20500 + FLB3203                        | E350576       | 951        | UC-8112A-ME-T-LX-US                           | 62368-1      | 731        |                                     |              |            |
| Cell - Verizon - Ext Ant + Mtg + Cable | Q931-1436-ND + QCA-SMRNMA002                |               | 91         | Q931-1436-ND + QCA-SMRNMA002                  |              | 91         |                                     |              |            |
|  |   |               |            |   |              |            |                                     |              |            |
|  | <b>Talk2M Software is Free</b>              |               | 0          | <b>ThingsPro2 SW (MQTT) is FREE</b>           |              | 0          |                                     |              |            |
|  | <b>Only 1 node at a time - 3GB max/mo</b>   |               |            | <b>See QCS-IIoT "QCloudServer"</b>            | up to 8 tags | 20/mo      |                                     |              |            |
|  |   |               |            |   |              |            |                                     |              |            |
|  | <b>Talk2M Pro provides concurrent users</b> |               |            | <b>Sparkplug B to Ignition is FREE</b>        |              | 0          |                                     |              |            |
|  | <b>3 concurrent users &lt; 9GB/month</b>    | annual        | 899        | <b>Ignition Edge IIoT</b>                     |              | 800        |                                     |              |            |
|  |   |               |            |   |              |            |                                     |              |            |
|  | <b>See QCS-IIoT "QCloud Server"</b>         | up to 8 tags  | 20/mo      |   |              |            |                                     |              |            |
|  | <b>to use with the Flexy205 MQTT</b>        | up to 32 tags | 30/mo      |   |              |            |                                     |              |            |
|  |   | up to 64 tags | 40/mo      |   |              |            |                                     |              |            |
|  |   |               |            |   |              |            |                                     |              |            |
|  |   |               |            |   |              |            |                                     |              |            |

